

**BURCHARD & RINEHART**  
*Real Estate Appraisers & Consultants*  
1350 TREAT BOULEVARD, SUITE 440  
WALNUT CREEK, CALIFORNIA 94597-2133  
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ROLAND H. BURCHARD, MAI  
GREGORY D. RINEHART, MAI

**BACKGROUND & QUALIFICATIONS**

of

**Roland H. Burchard, MAI**

**PERSONAL**

Age	53
Married	Janet Rae Burchard
Children	Melissa Ann, David Preston, Amy JoAnn
Residence	Danville, California
Interests	Travel, tennis, skiing, racquetball, motorcycling

**AFFILIATIONS**

Appraisal Institute - Designation - MAI  
(#7004 Issued 11-21-84)

Member - International Right Of Way Association  
(IRWA), since 1985

State of California: Certified General  
Real Estate Appraiser #AG001771, since 5/1/92

Northern California Chapter of the Appraisal Institute:

President, Year 2000

Past Chairman, Vice Chairman, and Member of the  
Admissions Committee (Experience Review)

Past director on the Board of Directors

## EDUCATION

1970 to 1973      **Henry M. Gunn High School**, Arastradero Road,  
Palo Alto, CA

1973 to 1977      **Stanford University**, Stanford, CA

Major subjects included Liberal Arts and Economics with emphasis on Banking and Accounting. Graduated March, 1977, with Bachelor of Arts Degree in Economics

1977 to Present      Real Estate Appraisal Principles  
Sierra Junior College, Rocklin, CA

Advanced Appraisal  
Diablo Valley College, Pleasant Hill, CA

I have taken and passed the following real estate appraisal courses and exams administered by the Appraisal Institute:

1. Appraisal Fundamentals
2. Capitalization Theory & Techniques - Parts 1, 2, & 3
3. Investment Analysis
4. Case Studies in Real Estate Appraising
5. Valuation Analysis and Report Writing
6. Standards of Professional Practice

I have taken and passed the following course given through the International Right of Way Association:

Valuation of Easements  
Legal Aspects of Easements

Additionally, I have taken numerous seminars on current appraisal theory, market trends, and appraising for condemnation.

## PROFESSIONAL SPEAKING:

I have spoken on the following topics to professional groups:

1. Appraising Wetlands
2. Utility Corridor Valuations and Electro Magnetic Fields
3. Arbitration Appraisal Work
4. East Shore State Park - Urban Park - Acquisition and Use
5. Appraiser's Role in Mediation
6. "Porterville Valuation Issues"

## EMPLOYMENT

6-77 to 5-79

**Bank of America NT & SA**  
First Roseville Branch  
311 Vernon Street  
Roseville, CA

Assistant Operations Officer, responsible for supervision of 18 employees. Included hiring, training, and scheduling of employees in the Operations and Note Department of a branch bank.

5-79 to 10-84

**James B. O'Brien & Associates**  
380 Diablo Road, Suite 201  
Danville, CA 94526

During my five and one half years as the principal staff appraiser associated with James O'Brien & Associates, I was engaged in general real estate appraising and consulting. Duties included: appraisals, market studies, and analysis of a wide variety of commercial and residential properties for numerous clients.

11-84 to 3-02

**Roland H. Burchard & Associates**  
Real Estate Appraisers & Consultants  
1350 Treat Boulevard, Suite 280  
Walnut Creek, California 94596

Owner/Manager of a firm of four Real Estate Appraisers and Consultants. We have performed appraisals on all property types and consulted on a variety of real estate related matters.

4-02 to present

**Burchard & Rinehart**  
Real Estate Appraisers & Consultants  
1350 Treat Boulevard, Suite 280  
Walnut Creek, California 94596

Managing General Partner of a firm of five Real Estate Appraisers and Consultants. Our clients include: Financial institutions, governmental agencies, corporations, attorneys, investment companies, developers, and individuals, as shown on the following pages. We have performed appraisals on all property types listed on the following page. We also do consulting on a variety of real estate related matters.

**PROPERTY TYPES  
APPRAISED OVER  
LAST TWENTY-SIX  
YEARS**

Office Buildings  
Industrial Properties  
Railroad Corridors and Utility Corridors  
Undeveloped Land - (all types)  
Apartment Buildings & Complexes  
Condominium Conversions  
Retail Buildings  
Warehouses  
Residences  
Single and Multifamily Subdivisions  
Multi-Recreational Fitness Properties  
Hotels and Restaurants  
Agricultural Ranches and Rangeland

**ARBITRATION  
SERVICES**

We have successfully provided valuation and arbitration services to a variety of clients in arbitration situations calling for estimates of market rents, market value of land and ground lease rates, and total property valuations based on options to purchase.

**EXPERT WITNESS  
TESTIMONY**

I have qualified as an expert witness and have given testimony on a variety of property types and real estate problems in: United States District Court - Northern District of California, Superior Courts of Santa Clara, San Joaquin, Contra Costa County, Marin County, Alameda County, as well as the Federal Bankruptcy Courts located in Santa Anna and Yreka, California. Expert witness testimony has been given for such clients as Santa Clara Valley Transportation Authority, California Department of Transportation, Bank of America, Contra Costa County Public Works Department, Contra Costa Water District, City of San Ramon, City of Livermore, City of Tracy, and the Transmission Agency of Northern California (TANC). Expert witness testimony references are available upon request.

**RANCHING AND  
CATTLE EXPERIENCE:**

1977 To Present:

Part owner and managing partner in 8,800 acre working cattle ranch in Colorado City Texas. Experience in overseeing the cattle operations, hunting leases, and oil and gas operations.

**CONDEMNATION  
AND RIGHT OF WAY  
APPRAISAL EXPERIENCE:**

During the last twenty - nine years I have performed appraisals on utility and street right of ways, partial and full fee acquisitions, easements, and various commercial, residential, and agricultural properties being taken through condemnation. These appraisals have been for both property owners, as well as railroad companies, utility companies, and governmental agencies, including the following:

California Department of Transportation  
Central Contra Costa Sanitary District  
Contra Costa Water District  
City of Concord  
Town of Danville  
City of Antioch  
City of Fremont  
City of Hayward  
City of Oakland  
City of Orinda  
City of Pittsburg  
City of Pleasanton  
City of San Jose  
City of San Leandro  
City of San Ramon  
City of Sausalito  
City of Tracy  
City of Vacaville  
City of Walnut Creek  
Contra Costa County Flood Control and Water  
Conservation District  
Contra Costa County Redevelopment Agency  
County of Contra Costa Public Works Department  
Delta Diablo Sanitation District  
East Bay Municipal Utility District  
East Bay Regional Park District  
Port of Oakland  
Santa Clara Valley Transportation Authority  
San Ramon Unified School District  
United States Postal Service

**REPRESENTATIVE  
LIST OF CLIENTS  
SERVED**

Alameda County Waste Management Authority  
Bank of America  
Best, Best, and Krieger LLP  
California Department of Transportation  
State of California Attorney General's Office  
Catellus Corporation  
Central Contra Costa Sanitary District  
City of Concord  
Town of Danville  
City of Antioch  
City of Fremont  
City of Hayward  
City of Oakland  
City of Orinda  
City of Pittsburg  
City of Pleasanton  
City of Redding  
City of San Jose  
City of San Jose Redevelopment Agency  
City of San Leandro  
City of San Ramon  
City of Sausalito  
City of Tracy  
City of Vacaville  
City of Walnut Creek  
Contra Costa Sanitary District  
Contra Costa County Public Works  
Contra Costa Water District  
Commonwealth Land Title Company  
Dow Chemical Company  
East Bay Municipal Utility District  
Erickson, Beasley, Hewitt, and Wilson  
East Bay Regional Park District  
Exxon Company, U.S.A.  
Lamorinda Development  
McDonough, Holland, and Allen PC  
Meyers, Nave, Riback, Silver, and Wilson  
Miller, Starr, & Regalia  
Mobil Oil Company  
Moraga School District  
Napa Sanitation District  
Santa Clara Valley Transportation Authority  
San Ramon Unified School District  
Sonnenschein, Nath, and Rosenthal  
Transmission Agency of Northern California (TANC)  
Transamerica Title Insurance Company  
United States Postal Service  
Wells Fargo Bank  
Wendel, Rosen, Black, and Dean LLP